



Region 7 Review

A monthly publication for the members of IPSSA, Inc. – Region 7

January 2009

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Director's Notes

Table Top – Don't forget to attend **Table Top Sat., Jan. 24**, Four Points Sheraton, San Diego. Volunteers are always needed; call (619) 464-6400 to volunteer.

R7 Budget – I am drafting an R7 budget for 2009. Contact me if you have any suggestions.

R7 Responsibilities – There have been complaints about e-mail notices of conference calls and/or meeting dates. It is the responsibility of elected chapter presidents to check their e-mail daily. As a courtesy reminder, I try to reach each president by phone prior to scheduled R7 meetings. However, this is time consuming, and I will have to resort to broadcast e-mails on occasion. ~ **Chuck**

IPSSA, INC.

Highlights of IPSSA, Inc. – R7 Meeting

**SCP Conf. Rm, San Diego, CA
Wed., Dec. 17, 2008**

Attendance

Chuck Gough, R7 Director; **Peter Gozdeck**, R7 Billing Agent; **David Talbot**, Carlsbad President; **Dustin Moore**, Carlsbad VP; **John Hackett**, Escondido President; **Mark T.**

Curran, San Diego President; **Jon McArthur**, San Diego; **Bill Peck**, San Diego; **David Mergen**, SD East County; **Steve Elbik**, SD Metro VP; **Kelly Halley**, SD Metro; **Nancy Gillespie**, Recording Secretary. Not represented: North County Coastal, Rancho Del Mar.

Approval of Minutes

Approved minutes of: **a)** Sept. 24, 2008 regular meeting, **b)** Oct. 27, 2008 teleconference as submitted.

Treasurer's Report

Peter Gozdeck, Billing Agent: total income Sept. 24 through Dec. 17, 2008, including fines and dues, \$1,888.00. As of Dec. 17, 2008, checking account balance \$974.27; CD #1, \$3,241.79; CD #2, \$5,197.18; Emergency Fund, \$3,897.97; Savings, \$508.11; Picnic Account, \$4,857.77; with \$2,239.00 undeposited funds; for a total current assets of \$20,916.09. *Approved* Treasurer's Report as reported.

Chapter Reports

Carlsbad **David Talbot**: 1) Christmas party dinner was held a week ago. It was nice but had a small turnout.

Escondido **John Hackett**: 1) Chapter donated \$500 to the Salvation Army. 2) Things are going well.

N County Coastal No report.

Rancho Del Mar No report.

San Diego **Mark Curran**: 1) 150 people at October mandatory meeting. Several big issues were addressed. Revised Sick Leave Proposal, a controversial issue, passed. 2) Christmas party Dec. 5; 100 people attended. Was held at Marine Corps Recruit Depot in a great room overlooking the bay. Cocktail attire. Dinner was great, all in all a nice evening. 3) Membership – six to 12 new members this year; another six prospects. 4) Several new chapter supporters, total of 35-plus now. 5) Turnout is better at chapter meetings.

Save the date!

IPSSA Annual Leadership Seminar and Banquet

Sat., February 7, 2009

Hyatt Regency
Newport Beach
Newport Beach, California

Calendar of Events

- **19th Annual R7 Table Top Show**, Sat., Jan. 24, 2009, Four Points Sheraton. www.region7tabletop.com.
- **BORD Annual Business Mtg.**, Fri., Feb. 6, Hyatt Regency, Newport Beach, CA. Contact IPSSA executive office, ipssamail@aol.com or 888-360-9505.
- **IPSSA Annual Leadership Seminar, 20th Anniversary Celebration**, Sat., Feb. 7, Hyatt Regency, Newport Beach, CA.
- **R7 Board Meeting**, Wed., Mar. 25, 7:00 p.m., SCP Conference Room (858-467-9495), 5648 Copley Dr., San Diego.
- **R7 Board Meeting**, Wed., June 24, 7:00 p.m., SCP Conference Room (858-467-9495), 5648 Copley Dr., San Diego.
- **R7 Board Meeting**, Wed., Sept. 23, 7:00 p.m., SCP Conference Room (858-467-9495), 5648 Copley Dr., San Diego.
- **R7 Board Meeting**, Wed., Dec. 16 (a week early), 7:00 p.m., SCP Conference Room (858-467-9495), 5648 Copley Dr., San Diego.

6) A new education program was started this year. 7) IPSSA members

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can earn education points at R7 Table Top Jan. 24, 2009. **8)** Chapter improved its Yellow Card.

SD East County David Mergen: **1)** One new chapter supporter. **2)** One new member in November. **3)** Christmas party Dec. 5 at Carlton Country Club.

SD Metro Steve Elbik: **1)** Chapter sponsored three military families through Operation Homefront. Chapter was able to give \$1,360 total, including IPSSA Inc. matching funds. The kids were given presents, the parents gift cards. Elbik stated that the looks on their faces melted his heart. Chapter supporters and vendors also gave donations. Props to **Javier Payan, Bert Vexland, and Mark Curran** for supporting Metro's request for matching funds from IPSSA Inc. **Gough** said he was really happy with what the guys had done and said it was heartwarming. **Curran** reminded the Board that up to \$2,500 in matching funds is available from IPSSA Inc. to each region per fiscal year; it is not cumulative – use it or lose it. **2)** Chapter held a canned food drive, collected 150 pounds of food for the San Diego Food Bank. Chapter supporters and vendors also gave donations. **3)** Membership is stable, several prospects. Chapter encourages members to invite prospects to meetings; as an incentive, they are given a \$50 gift card if the prospect joins.

R7 Director's Report

1) R7 Treasury – a) Thanks to **Peter Gozdeck** for what he has done to get finances up to date. **b)** Budget – It had been requested that **Gough** prepare a 2009 budget. He suggested a tentative budget include meeting expenses, recording secretary, newsletter expenses, B. K. Taylor Award. No postage expense for chapter billing, as Gozdeck absorbs that expense; in return, he gets free exposure.

2) R7 Table Top – Gough said Table Top is a separate committee of R7; he requests that they report to R7.

Jon McArthur, member of San Diego chapter and chair of the Table

Top Committee, explained that TT was set up by San Diego and Metro chapters. The last time they reported to R7 was when Gough was previously R7 director. TT is not just for IPSSA – just as many non-IPSSA members attend. TT must sell 34 tables to cover costs; it usually sells 50. Proceeds go to a pool-related charity. TT needs feedback as to where R7 would like to see the money go. R7 Board can support TT by encouraging its chapter members to attend TT; some chapters make it a mandatory meeting. **Gough** later recommended that chapters make it, if not mandatory, a recognized meeting. San Diego chapter gives five to seven education points for attendance. Volunteers to assist at TT are always welcome.

3) Meeting agenda – A consent agenda enables a board to group routine items and resolutions under one umbrella and approve all these items with one vote. An item may be pulled from the consent agenda for discussion. *Approved* Gough's request to move Minutes and Treasurer's Report to consent agenda to save time at future meetings. Minutes and Treasurer's Report will no longer be read at the meetings, since they are distributed prior to the meeting.

4) B.O.R.D. recently had a teleconference to discuss: **a)** the recently revised IRS Form 990, Return of Organization Exempt from Income Tax. **b)** records retention. As IPSSA has become more professional over the last 25 years, we get noticed. Keep good records. The length of time you should keep a document is as follows: *Permanently* – rules and regs, minutes, member records. *8 years* – political contributions, like SPEC. *5 years* – financial records, budget. *3 years* – lease, insurance, service agreements. *1 year* – correspondence, etc. [Editor's Note: see also Records Retention <http://www.irs.gov/businesses/small/article/0,,id=98513,00.html>]

Gozdeck said that in a volunteer organization, it is hard to get consistency. He is keeping track of

finances and is now working on a program to standardize expenses – for instance, picnic, charity, meeting expenses, newsletter, etc. – so records are consistent.

Gillespie said that she has retained all minutes that she prepared since becoming recording secretary in the year 2000.

5) Fines – Gozdeck will bill chapters \$250 for each non-attendance at meetings. If not paid, it will be turned over to the management company to bill. We prefer that two reps from each chapter attend meetings, but a minimum of one is mandatory. *Approved* the same \$250 fine for non-attendance at Oct. 27, 2008 teleconference. **Gough** pointed out that the Director's Notes sidebar of the Dec. R7 newsletter included a statement that it is the responsibility of elected chapter presidents to check their e-mail daily. In the future, if a teleconference is scheduled, **Gillespie** will phone chapter presidents to remind them, since there is not as much advance warning about teleconferences. On minutes Gillespie will break out which chapters were represented.

6) Gough will draft R7 standing rules and a 2009 budget.

7) Billing – Some people have mentioned that they have problems with billing since **Roberta Rohwedder** retired. Payment is required to be in the Financial Office no later than the 10th of each month. **Bill Peck** said **Kramer** had stated at a BORD meeting that they don't use postmarks to determine if payments are on time. Steve Elbik suggested going to direct deposit.

New Business

1) Corresponding secretary – **Gillespie** is recording secretary and newsletter editor, but R7 needs a corresponding secretary to sign such things as correspondence, resolutions, and transfer of bank account. *Approved* **Dustin Moors** R7 Corresponding Secretary.

2) Signatories – *Approved* Resolution stating **Charles Gough**, R7 Director, and **Jordan Nelson**, R7 Treasurer,

shall be the sole signatories for disbursements from any and all accounts opened for IPSSA R7. This Resolution shall remain in force until revoked by a future resolution of the Board to the contrary.

3) B. K. Taylor Award – *Approved*, authorized a plaque and payment of \$500 to **Paul Grimes**, recipient of the 2008 B. K. Taylor Award. This award will be made part of the R7 annual budget.

4) Meeting dates – The R7 2009 quarterly meetings are the fourth Wednesday of the month as follows: March 25, June 24, September 23, and December 16 (a week early because of the holiday).

5) B.O.R.D. – Aug. 2009 B.O.R.D. will be held in San Diego. **Gough** suggested it would be nice to have a good showing from R7.

Good of the Order

1) Yellow Cards – **Bill Peck** announced that San Diego chapter revised its Yellow Card and added a recordkeeping chart to the back; he distributed samples. They tried to get IPSSA Inc. to adopt the revised card, but that didn't happen. If you want to use the cards, you can get from San Diego chapter for about 5¢ each.

2) Conditioner – **Peck** reported that techs are finding that imported conditioner is half strength. Suggested pressuring distributors to test these conditioners and publish the results, or perhaps IPSSA Inc. can provide funding for us to send out for testing.

3) Collections – **Mark Curran** reported a success story. He turned over a few old past-due accounts to Transworld Systems and got paid; one of the accounts paid in full. **Gozdeck** added that if you follow Transworld Systems' recommendations, it is pretty slick how it works.

4) Christmas party – **Kelly Halley**: a) pointed out that Metro chapter's party was on the same night as two other chapters. This can be a problem for caterers. Maybe you can coordinate the date with other chapters so there is no conflict. Also, now is the time to reserve your site for your 2009 Christmas party so you can

ensure you get the venue you want. b) turnout – her chapter requires a \$25 refundable deposit from every member who says they will attend the party. When they show up at the party, they get their deposit back. This covers cost of food.

5) **Kelly Halley** brought up: a) R7 Picnic – for several years she has been on the Picnic Committee. Picnic was cancelled last year because **Juhli Selbi** of SCP, who had coordinated it, left, so it fell through the cracks. Volunteers are needed. **Kelly Halley** and **Dustin Moors** volunteered to be on the Picnic Committee. b) Conference calls – asked who pays for them. **Gough** responded that IPSSA Inc. has an arrangement, and regions do not get billed. Also, Gough does not charge back his phone calls because he is a volunteer.

Adjournment

Adjourned 8:45 p.m.

— Original Message —

From: [Dan Weaver](mailto:Dan>Weaver)
To: cabhgough@sbcglobal.net
Sent: Mon., Dec. 29, 2008 9:22 PM
Subject: US Seal Pool Training Information

Chuck Gough,

As the Region 7 B.O.R.D. member for IPSSA I am sending you some information that would be beneficial to your chapter's members. I have attached with this letter a brochure that US Seal had made up to educate those in the pool industry on which seal is the best for the correct application.

A.O. Smith asked US Seal's engineers look at hundreds of pumps to determine what caused premature seal failure. We determined that two issues were involved – using a non-soluble lubricant when placing the seal on the shaft and, second, using the wrong seal type, not size, in certain applications.

This brochure covers both issues. When it comes to seals, everyone is

familiar with the 200, 201, 1000 etc. used throughout the industry for the past 60 years. These are NOT recommended for spas, ozonators or chlorine and salt generators. Due to the high temperature of spas and hot tubs, a buna/carbon faced seal should be used. In the case of ozonators and chlorine generators using salt, a Viton/carbon seal should be used. For example, a Hayward Super Pump SPX1600Z2 normally would use our PS-201. If this pump was used in a high temperature application like a hot tub or spa, you would use our PS-4265. The PS-201 will fit, but you will not get the life of the seal you would want with it. In the case of this same pump in an application with an ozonator or salt generator, you would use our PS-3868. Again, a 201 would fit, but the buna in the seals will deteriorate much quicker than the Viton would.

Whether you use US Seal or another manufacturer, this information is very important to share with your members. If you would like additional brochures to give to your members or if you would like me to do a training program at one of your meetings, please feel free to contact me, as I am the US Seal representative for your area. I hope this information is beneficial.

Dan Weaver

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Happy New Year!

A New Year's resolution is something that goes in one year and out the other.

~**Author Unknown**