



The SKIMMER



San Diego Chapter Monthly Newsletter – September 2007

Next General Meeting: September 19th, 2007, 7pm, Mission Valley Resort – 875 Hotel Circle So.

**OnBalance will be our speaker at the September General Meeting – Don't miss it!
There will be a 5:45pm session on their unique plaster Startup Method**

Calendar

- 9/19 General Meeting - 7pm**
Mission Valley Resort
- 9/22, Blood Drive 8:00 am**
Antique Row Café, Lemon Grv
3521 Lemon Grove Av
- 9/27-29 Pool Industry Expo**
Monterey Conf, Center
www.poolindustryexpo.com
- 10/3 Chapter Board 7 pm**
Location TBA
- 10/9 R7 Board Meeting 7pm**
SCP Conference room
5648 Copley Drive, San Diego
- 10/17 General Meeting - 7pm**
Annual Mandatory meeting
Mission Valley Resort
We will be electing new officers
- 11/3.BORD Sacramento**

PRESIDENT'S BRIEFS

It was nice to see so many of you at the picnic in August. The effort put forth by the region 7 picnic committee was greatly appreciated and a good time was had by all!

The Ipssan newsletter presented two major issues that we will discuss at the upcoming chapter meeting. One proposes replacing the benevolent fund with an increase in life insurance from \$30,000 to \$50,000 for members under 70. Net increase in dues would be \$3.25; or replacing the benevolent fund with an increase in life insurance from \$30,000 to \$50,000 and adding an accidental death benefit of \$100,000. Net increase in dues would be \$5.10.

The second issue presented is a

ballot measure that would allow the Regional Director to serve with no term limits. Currently Region Directors may serve 2 terms within a 10-year period.

See all of you at our next meeting on September 19th. Remember that our October meeting will be a mandatory one and we will be nominating and voting on new board officers for our chapter. If you are interested in becoming an officer, please call me at 619-224-3863.

Mike Gregg, President

Directory changes

No longer a member
Brian Ahern, Jim King

IPSSA – San Diego Chapter - www.ipssasandiego.com

Board of Officers

President	Mike Gregg	619-224-3863	944 Moana Dr., San Diego CA 92106
Vice President	Mark Curran	619-579-1720	PO BOX 9944, San Diego CA 92169
Treasurer	Jim Bauer	619-997-7710	7108 Bobhird Dr., San Diego CA 92119
Secretary	Paul Grimes	619-223-4523	936 Moana Dr., San Diego CA 92106
Past President	Jim Bradbury	619-461-5316	PO BOX 19126, San Diego CA 92159

Committee Representatives

Sick Leave	Jim Hines	619-462-1309
	Perry Mediate	619-463-0097
Continuing Education	Brian Davis	858-688-3084
	John Baldwin	858-354-7946
Manufacture Rebate	Jon McArthur	619-464-0211
Insurance	Bob Fowler	619-464-6400
Prospective Members	Bill Peck	858-673-8556
Entertainment	Joe Lukacik	619-561-8587
Product Testing	Patrick Farrior	619-465-9545
	Dale Eppard	858-571-1177
Public Rel./Wtr Sfty	John Silcox	858-467-0507
Blood Drive	James Morketter	619-708-4972
Region 7 Director	Javier Payan	619-449-1392

IPSSA Corporate	888-360-9505
Info. Vickie Lester	FAX 888-368-0432
PO BOX 15828 Long Beach CA 90815-0828	
Billing/Benevolent	
Cramer & Associates	888-391-6012
	FAX 888-391-5603
7405 Greenback Ln #204 Citrus Heights CA 95610	
Arrow Insurance	800-833-3433
Ray Arousty	805-955-9555
	FAX 805-955-9535
40 W. Cochran Street #112 Simi Valley CA 93065	

IPSSA San Diego - Chapter Supporters (Updated 6/14/07)

Contact	Company	Address	Phone
Angel Rocha, Sales Abcanaindustries.com	Abcana Industries - Wholesale Pool Chemicals - Pickup & Delivery	545 W. Bradley Ave El Cajon CA 92020	619-444-9900, 6-210-5633cell 619-444-9804fax
Terry Van Arsdale advancedsurfacer.com	Advanced Surface Restoration Decks/Patios resurface, waterproof	2404 Deerpark Dr San Diego CA 92110	760-724-6666, 619-276-4444 619-276-6444 FAX
Leigh O'Brien poolspacare.com advantistech.com	Advantis Technologies - Applied Biochemists, Blue Devil Chemicals	647 Camino de los Mares #108-232 San Clemente 92673	949-366-2153 949-584-5220cell
Kenny Lawson	ALLTEC Perfect Pools - Underwater specialist -rebar, cracks, light repair	2320 Winterhaven CT Fallbrook CA 92028	760-805-6061
Eric Svensson	Alternative Pool Systems, Inc. Install/Repair/Srvc Auto Pool Covers	PO Box 1910 Alpine CA 91903	619 445 9798
Kenan Sachs americanleakdetection.com	American Leak Detection Electronic Leak Detection & Repair	10601 Tierrasanta Bl #G PMB #196, SD CA 92124	619-233-LEAK(5325) 858-650-0046 fax
Susan Flowers Aguasalt.net	Aquasalt, LLC Swimming pool & spa salt producer	4800 San Felipe Houston TX 77056	866-549-POOL (7665)
Lori Brumagen bio-dex.com	BIODEX - Superior Line of Pool and Spa Chemical Products	501 West Lone Cactus Phoenix AZ 80527	800-617-3477 949-632-2390
Chris Cason blakesales.net	Blake Sales - Represents quality pool/spa manufacturers products	5232 Palmera Dr Oceanside CA 92056	760-622-8620
Tony Ruf britetile.com	BriteTile Pool/Spa Remodeling Calcium removal, tile, deck-o-seal	PO BOX 99536 San Diego CA 92169	619-260-1896
Bill Kraus ceram-kote.com	CeRam-Kote Ceramic Lining for Pools & Spas	18332 Saint Etienne Ln San Diego CA 92128	858-924-9611, 8-775-8382Cell 858-485-8923fax
Erika Treptow TChristy.com	T. Christy Enterprises Represents PoolRX & Red Hot Blue Glue	655 E. Ball Rd Anaheim CA 92805	951-440-4292 Cell 951-461-0407
Lisa Helm firstinvestors.com	First Investors Corp. Financial goals, Life Insurance, Investments, Retirement	5473 Kearny Villa Rd Suite 310 SD CA 92123	858-650-6830 858-650-6914 fax
Tom Cox gardnerpoolplastering.com	Gardner Pool Plastering- Quality Plastering/Remodels since 1969	801 Gable Way El Cajon CA 92020	619-593-8880 619-593-8886fax
Scott Ragsdale Hasapool.com	Hasa, Inc. Manufacturer of liquid chlorine, distributes dry and specialty chemicals	23119 Drayton St Saugus CA 91350	661-259-5848 951-634-1209 Cell
Don Bowlin poolfence.com	Life Saver Pool Fence Safety Fences, Covers, Products	276 E 20 th St Costa Mesa CA 92627	800-921-9681, 949-633-4292 714-751-1988 Fax
Justin Robinett	Leak Terminators Leak Detection	PO BOX 600173 San Diego CA 92160	619-563-7585
Steven Kleinjan nelsonitepoolanddeck.com	Nelsonite - Easy and Affordable, Quality Pool & Deck Coatings	3150 E. Pico Bl Los Angeles CA 90023	800-544-1998
Don Wall sdpooldoctor.com	The Pool Doctor - Construction, Renovation, Remodel, Repair	1532 Roble Grande Ln. Alpine, CA 91901	619-445-4977 fax 619-445-4345
Brian Hayes poolsafe.com	Poolsafe Cover Systems - Service All Systems, Replacement, portable fences	1200 S. Escondido Bl Escondido CA 92025	760-533-2132
Kirk Chapman gemstonepools.com	Poolscape Unlimited - Pool plastering - Complete Pool & Spa Renovations	10040 Vine Street Lakeside, CA 92040	619- 561-0555 619- 561-1633 FAX
David Courey poolsurfacing2000.com	Pool Surfacing 2000- Exclusive 5 Stage Fiberglass Laminate process, Fleck stone	104 Richardson Ave El Cajon CA 92020	858-273-9398 858-273-2729fax
Dan Crane saleslinkinc.com	Sales Link - Rep. for Bio-Dex, Del Ozone, Emerson Motors, handrails/ladders, more!	4670 N El Capitan Av #101C Fresno CA 93722	949-632-2390
Sara Holloway sonenergy.com	Son Energy, Inc. - Solar Pool Heating - referral program	550 W. 6 th Ave. Escondido CA 92025	760-738-4066, 877-407-6527 760-738-8602 Fax
Bryan Allen saltwise.com	Salt Wise USA - Specializing in salt water chlorinators.	Maple Street Suite "T" Corona, Ca. 92880	951-520-9702 Cell 951-445-0248
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	15348 Lazy Creek Rd El Cajon CA 92021	619-390-5287
Jim Mahoney suntreksolar.com	Suntrek Solar - Thermal-Solar Pool & Hot Water Heaters, Photovoltaic systems	120 N. Pacific #E-6 San Marcos CA 92069	800-292-7648 760-275-5239 cell
Kevin Wallace	Underwater Unlimited -Rust spots, Rebar, Cracks, Drain replacement	281 1/2 Hillcrest Dr. Encinitas CA 92024	800-247-8393 760-632-1822
Natan Bakcht	World Financial Group - Real Estate, Financial Planning, Retirement, Insurance	5927 Prestly Dr Suite #103 Carlsbad CA 92008	858-401-3540
Samantha Larimer Luke Weiser	Weiser Pools, Inc. Repairs, Installations, Heating and Automated Control Specialists	9149 Hillman Way (New) Lakeside CA 92040	619-440-2480 619-579-5396 Fax

General Meeting – July 18, 2007

Mission Valley Resort

Called to Order: 7:10 p.m.

61 members signed in and at least 9 guests were in attendance.

Pledge of Allegiance

Led by Jim Bradbury

Greeters

Mike Anderson and James Morketter

Secretary’s Report - Paul Grimes

Skimmer Minutes were approved.

Blue Cards are due tonight – give to Paul Grimes. Paul uses the Blue Cards to provide the zip codes you serve on our referral website poolservicepros.com. It’s important to update your address and phone information for chapter and IPSSA Inc. purposes.

Treasurer’s Report – Jim Bauer

We’re in good shape financially.

V. P.’s Report –Mark Curran

Mark began the discussion of Jon McArthur’s proposal for a Continuing Education point system. (Proposal is in the Skimmer). Several comments were made and this will be discussed at the September and October meetings with a vote in October.

President’s Report – Mike Gregg

Next month there will be no general meeting, but please attend the Region 7 Picnic on Sunday Aug. 19 at De Anza Cove. It does not count as a meeting for attendance purposes. A flyer will be in the August Skimmer.

We have heard that Ladd Carlson has had a kidney transplant and we have no news on his condition at this time.

Note that two months ago we voted to increase Continuing Education funding for educational seminars.

Guests in attendance

Mark invited Chapter Supporters, Manufacturers, Suppliers and guests to come to the front of the room to introduce themselves.

Chapter Supporters: Brandon Chase of Sunchaser Solar, Eric Svensson of Alternative Pool Systems, Kenan Sachs of American Leak Detection, Tony Ruf of Brite Tile, Brian Hayes of Poolsafe. Also present were Travis of San Diego Superior, Mark of PEP El Cajon plus prospective members Clint Jenkins, Abraham Michel and Gary Blizard.

Committee Reports

Sick Leave

Blue Cards are due. Perry Mediate reports no one is out.

Prospective Members

Clint Jenkins has 17 months in the business and is currently a sub-contractor for Like New Pools. Also in process are Matt Sweeney, Abraham Michel and Gary Blizard.

Other Business

A.J.Wilson spoke of the Small and Disabled Veteran Businesses National convention at West Point NY Aug 8th. The organization educates veterans and service-disabled veterans about business opportunities. A.J. is raising funds for the group. He’s already received \$30,000 of the \$50,000 needed. The hat was passed and \$840 was raised. AJ said he would triple the donated amount for a total of \$2,520. The Region 7 Table Top donated \$1,000 making IPSSA a Supporter at the Convention.

Good of the Order

Bob Fowler wanted the Chapter to know that Jon McArthur was going to Hawaii with his wife on their 30th Anniversary. Congratulations, Jon.

The meeting adjourned about 8:20pm.

Raffle

It pays to attend our General Meetings.

\$100: Able Morales (with rollover)

\$25: Patrick Nevin (donated to AJ’s cause)

50# bucket of tabs from Superior San Diego: Rodger Weaver

SCP \$50 gas card: James Morketter

Drill donated by Travis SD Superior: Mark Lucas

Kid float: Roger Weaver.

Board Meeting August 8, 2007

Antica Trattoria –La Mesa

Called to Order: 7:06 p.m.

Attending - Mike Gregg, Mark Curran, Jim Bauer, Paul Grimes, Jim Bradbury and John Silcox.

Fines

Paul Grimes sent out Blue Card fines to 14 members who did not submit their Blue Cards or submit them on time.

Jim Bauer is handling the Second quarter fines and we have two members who have missed two complete quarters in a row and will be subject to the chapter standing rules.

October Officer Vote

At the October Mandatory meeting we will elect new officers. Job

descriptions were discussed as a tool for our candidate search.

Benevolent Fund

It appears that the Benevolent Fund may not be able to sustain itself as member deaths have increased. The BORD will be discussing options.

Water Safety

John Silcox announced that Javier Payan would like to have a movie made of the father who spoke at our General meeting on the near death of his 14 month old daughter. The video would be posted on the WaterWatcher.org website. The cost was estimated in the \$3000-\$4,000 range. Paul Grimes questioned the expenditure as the WaterWatcher.org site does not have a lot of web traffic. The BORD has allocated \$3500 for water safety and we thank Javier for securing this funding.

Board Meeting September 5, 2007

Third Corner, Ocean Beach

Called to Order: 7:26 p.m.

Attending - Mike Gregg, Mark Curran, Jim Bauer, Paul Grimes, Jim Bradbury, Joe Lukacik and Bill Peck.

Health Issues

The Chapter sent Ladd Carlson a year’s subscription to NetFlix to cheer him while he recovers from his kidney transplant.

Joe Lukacik received a good report after some heart problems and tests.

Mike Gregg was diagnosed with bladder cancer, but is recovering from outpatient surgery.

Member Issues

Brian Ahern, who had missed two quarters in a row, decided to resign from IPSSA.

Installation Dinner

Joe Lukacik, Entertainment Chair, announced the party will be on the 2nd Friday of December at the Bali Hai. We are looking at revamping the menu, but there will be prizes, a band and dancing.

IPSSA BORD PROPOSAL

The BORD proposed life insurance increases to replace a failing Benevolent Fund. Our Board **opposes** the additional costs. WE suggest other options should include keeping the \$30,000 or using the Benevolent Fund \$1/month rate to increase the \$30,000 policy.

(Continued on page 4)

San Diego Chapter Financial Report – August 1 – August 31, 2007

	<u>Detail</u>	<u>Total</u>	<u>Expense Description</u>	<u>Detail</u>	<u>Total</u>
Cash on Hand (Beg. Bal.)			Cash Disbursements		
Checking Acct.	10,426.35		Bank charges		
Savings Acct. (Educ.) / Total	20,087,38	30513.73	Education		
			Guy Muto & SPEC	400.00	
Cash Receipts					
Dues collected by IPSSA	1961.00		Door prizes Raffle		
Dues Collected directly			Region 7 Picnic		
Chapter Supporters			Newsletter		
New Member Initiation fees			Legal/Professional Computer consulting	100.00	
Interest earned	7.16		Meeting expense:		
Rebate Program			- General meeting	239.45	
Chapt. Supporter			- Chapter Board	177.60	
Water Chemistry book sales			- Regional Dues		
Other –H2O Watcher Tags			- Water Safety Committee		
Fines: -			Office expense: Printing/Copies		
- Meeting			Phone	19.75	
- Sick coverage fine			Postage & Copies		
- Blue Card					
New Member			Water Safety		
Return error	259.34		- Sick Leave		
Water Watcher tags			- Blood Drive Breakfast		
Water Safety Committee Income			- Fund transfer: savings to checking		
Transfer from savings for Educ.			Total Expenses in Month		936.80
Total Income in Month		2,227.50	Cash on Hand (Petty Cash)	10,426.35	-----
			Checking Acct. (Education)	8,403.90	
			Savings Acct. (Education) / Total	21,378.08	31,804.43

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ **Date** _____

Company Name: _____

Address: _____

City: _____ **Zip:** _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ **Cost: \$** _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made. Give/mail to Education Committee Chairs - John Baldwin 10226 Vista de la Cruz La Mesa CA 91941 - Brian Davis 8070 La Jolla Shores Dr. #421 La Jolla, CA 92037

(Continued from page 3)

Prospective Members

Bill Peck said we had two prospective members up for vote in September: Clint Jenkins and Gary Blizzard. Matt Sweeney and Abraham Michel are also in process.

Continuing Education

We are looking at having onBalance do a presentation at the September meeting, with a possible class before the normal General meeting.

October Mandatory meeting

The October meeting is mandatory attendance. We will be electing officers for 2008/09. We will be taking photos for those who would like to update their photo from the 2006/07 photo directory.

Member Fines

Several members were fined for not sending in their Blue Cards. Unfortunately, two members did not have the correct address or phone number on file with the Chapter or

IPSSA, Inc. It is required to advise the Chapter secretary and IPSSA, Inc, or any address and/or phone number changes.

Chapter Web sites

The Chapter website has been updated to improve navigation. You no longer have to add "/members" at the end of the domain name. Check it out at www.ipssasandiego.com
Meeting adjourned at 9:30pm

News Flash

By Bill Peck

onBalance will be at the September meeting to talk about the work they are doing on behalf of the pool service industry .

Due to the limited time they have during the meeting they will not be able to cover very much. So there **will be a session before the meeting starting at 5:45 where they will talk about their unique plaster start-up method and some other popular plaster related issues.**

After the meeting there will also be a question and answer time. So arrive early (5:45) and learn more about plaster problems.

For Sale

2 HP Round Frame keyed shaft motor. 3 phase (440 volts)
Contact Mark Curran 619-579-1720

Proposed Continuing Education Member Program

Will be discussed at General Meetings Through October

Will be voted on by membership at October 2007 mandatory meeting

All members must attend approved classes to receive 10 credits of continuing education every 2 years. Program to start 1/1/2008

<u>Classes that would qualify</u>	<u>Credit Value</u>
CPR Class	1
IPSSA educational meetings	1 (certain General meetings will be designated "educational")
Instructing IPSSA seminars (Table Top, PIE, Western)	2 Trade show classes
Manufacturer's classes	2
All-day classes	4
CPO class	10
Contractor's License class & passing	10

Verification of attendance is required. The Education Committee will keep a list of authorized seminars. Other classes must be approved by the Education Committee before the member may apply for credit.

The committee will consist of the Vice President, a Continuing Education Chairman, and 1 member appointed by the President.

Members will be responsible for keeping track of their own credits. The chapter will provide forms to show proof of classes attended. Members who fail to meet these requirements will be on probation and have 1 year to earn the credits or be expelled from the chapter.

www.ipssasandiego.com *for Skimmers, forms, etc.*

Refer our members & Chapter Supporters – PoolServicePros.com
onBalance presentation at September meeting – 5:45pm Plaster Start-up workshop

Please tear/cut bottom of this page and bring to greeter table at the General Meeting. Do not separate below coupons



**San Diego
Superior Pool Products
4737 Old Cliffs Rd.
619-283-2066**



**SCP San Diego
5648 Copley Dr
858-467-9495**

**Monthly drawing
50 pound bucket of 3 inch Jumbo Tabs
Bring your Skimmer
to the September 2007 General Meeting
Must place your coupon in the drawing.
Must be present to win!**

**Monthly drawing
\$50 Shell Gas Card
Bring your Skimmer
to the September 2007 General Meeting
Must place your coupon in the drawing.
Must be present to win!**

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTY</u>
92007 - Cardiff	92037 - La Jolla	92101 - Downtown	91902 - Bonita	91901 - Alpine
92014 - Del Mar	92108 - Mission Valley	92102 - Golden Hill	91910 - Chula Vista	91935 - Jamul
92024 - Encinitas	92109 - Pacific Beach	92103 - Hilerst/MsnHl	91911 - Chula Vista	91941 - La Mesa
92064 - Poway	92111 - Clairemont	92104 - North Park	91913 - Chula Vista	91942 - La Mesa
92067 - Rancho S Fe	92117 - Clairemont	92105 - City Heights	91914 - Eastlake	91945 - Lemon Grove
92075 - Solana Beach	92119 - San Carlos	92106 - Pt. Loma	91915 - Eastlake	91977 - Spring Valley
92091 - Morgan Run	92120 - Grantville	92107 - Ocean Bch/PL	91932 - Imperial Bch	91978 - Rancho SD
92121 - Sorrento Valey	92122 - Univ. City	92110 - Midway/O.T.	91950 - National City	92019 - El Cajon
92126 - Mira Mesa	92123 - Mission Village	92113 - Logan Heights	92118 - Coronado	92020 - El Cajon
92127 - Rancho Berndo	92124 - Tierrasanta	92114 - Encanto	92154 - Otay Mesa	92021 - El Cajon
92128 - Rancho Berndo		92115 - Rolando	92173 - San Ysidro	92040 - Lakeside
92129 - Penasquitos		92116 - Normal Hgths		92071 - Santee
92130 - Carmel Valley		92139 - Paradise Hills		
92131 - Scripps Ranch	poolservicepros.com listings are by your Zip codes.		DO NOT list me for referrals on www. poolservicepros.com	

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ DATE _____

D
U
E

B
Y

F
E
B
&
J
U
L

G
E
N
E
R
A
L

M
E
E
T
I
N
G
S

**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 70192
San Diego CA 92167-1192
[www. ipssasandiego.com/members](http://www.ipssasandiego.com/members)**

**onBalance will speak
at the September 19
General Meeting
There is a Special
5:45pm Session on
Plaster Start-up.
Don't Miss it!**



**Next General Meeting
Sept. 19, 2007 – 7 p.m.
Mission Valley Resort
875 Hotel Circle South
Mission Valley, south of I-8
1/4 mile west of SR 163**

