**PRESIDENT’S BRIEFS**

Thank you to all the San Diego Chapter members who attended the Western Pool and Spa Show in Long Beach. Our chapter presented On Balance with a check for $1000. They will be coming to one of our upcoming meetings to present their findings on plaster and water chemistry.

Paul Grimes will be discussing the quality of completed Blue Cards at our next General Meeting. He has shown the Board some of the completed cards which are either illegible or lack the required information.

We are still looking for a few good men and women to fill officer and committee chair positions on the board for 2008. I hope you’ll consider giving your time and effort to these important jobs. Remember, our fine organization does not run all by itself and new input and ideas are critical to the success of our chapter.

I’m happy to report that Jim Bauer is off sick leave and has made a complete recovery from his surgery. Good to have you back, Jim!

Mike Gregg, President

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**CPR Class - Sat. Mar 24, 8am**  
Red Cross Headquarters  
3950 Calle Fortunada, Kearney Mesa  
- Adult CPR 8:00a - 12:30p  
- First Aid 1:30p - 3:30p  
- Infant CPR 3:30p – 6:00p  
Please call John Baldwin: 858-354-7946 so he can explain your options!

**Pentair Seminar March 20-21-22**

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**New Chapter Supporters**

Scott Ragsdale - Hasa, Inc.  
Manufacturer of liquid chlorine, distributes dry/specialty chemicals

Dan Crane - Sales Link  
Representative for Bio-Dex, Del Ozone, Emerson Motors, handrails/ladders, more!
<table>
<thead>
<tr>
<th>Contact</th>
<th>Company</th>
<th>Address</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gilbert Castro, Owner</td>
<td>Abcana Industries - Wholesale Pool Chemicals - Pickup &amp; Delivery</td>
<td>545 W. Bradley Ave El Cajon CA 92020</td>
<td>619-444-9900 619-444-9804 fax</td>
</tr>
<tr>
<td>Suzie Aguirre, Sales</td>
<td></td>
<td></td>
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<tr>
<td>Leigh O'Brien</td>
<td>Advantis Technologies - Applied Biochemists, Blue Devil Chemicals</td>
<td>1400 Bluegrass Lakes Pkwy Aluminum GA 30004</td>
<td>800-258-4442,619-661-1818 fax 888-452-7678 X358</td>
</tr>
<tr>
<td>Kenny Lawson</td>
<td>ALLTEC Perfect Pools – Underwater specialist, -rebar, cracks, light repair</td>
<td>2320 Winterhaven CT Fallbrook CA 92028</td>
<td>760-805-6061</td>
</tr>
<tr>
<td>Eric Svensson</td>
<td>Alternative Pool Systems, Inc. Install/Repair/Srvc Auto Pool Covers</td>
<td>PO Box 1910 Alpine CA 91903</td>
<td>619 445 9798</td>
</tr>
<tr>
<td>Kenan Sachs</td>
<td>American Leak Detection Electronic Leak Detection &amp; Repair</td>
<td>10601 Tierrasanta Bl #G PMB #196, SD CA 92124</td>
<td>619-233-LEAK(5325) 859-650-0046 fax</td>
</tr>
<tr>
<td>Susan Flowers</td>
<td>Aquasalt, LLC Swimming pool &amp; spa salt producer</td>
<td>4800 San Felipe Houston TX 77056</td>
<td>866-549-POOL (7665)</td>
</tr>
<tr>
<td>Lori Brumagen</td>
<td>Biodex – Superior Line of Pool and Spa Chemical Products</td>
<td>501 West Lone Cactus Phoenix AZ 85027</td>
<td>623-582-2400,623-582-2405 fax 800-617-3477</td>
</tr>
<tr>
<td>Chris Cason</td>
<td>Blake Sales – Represents quality pool, spa manufacturers products</td>
<td>5232 Palmasa Dr Oceanside CA 92056</td>
<td>760-622-8620</td>
</tr>
<tr>
<td>Tony Ruf</td>
<td>BriteTile Pool/Spa Remodeling Calcium removal, tile, deck-o-seal</td>
<td>PO BOX 99536 San Diego CA 92169</td>
<td>619-260-1896</td>
</tr>
<tr>
<td>Erika Treptow</td>
<td>T. Christy Enterprises Represents PoolRX &amp; Red Hot Blue Glue</td>
<td>655 E. Ball Rd Anaheim CA 92805</td>
<td>951-440-4292 Cell 951-461-0407</td>
</tr>
<tr>
<td>Lisa Helm</td>
<td>First Investors Corp. Financial goals, Life Insurance, Investments, Retirement</td>
<td>5473 Kearny Villa Rd Suite 310 SD CA 92123</td>
<td>858-650-6830 858-650-6914 fax</td>
</tr>
<tr>
<td>Tom Cox</td>
<td>Gardener Pool Plastering - Quality Plastering/Remodels since 1969</td>
<td>801 Gable Way El Cajon CA 92020</td>
<td>619-593-8880 619-593-8886 fax</td>
</tr>
<tr>
<td>Scott Ragsdale</td>
<td>HaSa, Inc. Manufacturer of liquid chlorine, distributes dry and specialty chemicals</td>
<td>23119 Drayton St Saugus CA 91350</td>
<td>661-259-5848</td>
</tr>
<tr>
<td>Steven Kleinjan</td>
<td>Nelsonite – Easy and Affordable, Quality Pool &amp; Deck Coatings</td>
<td>3150 E. Pico Bl Los Angeles CA 90023</td>
<td>800-544-1998</td>
</tr>
<tr>
<td>Brian Hayes</td>
<td>Poolsafe Cover Systems – Service All Systems, Replacement, portable fences</td>
<td>1200 S. Escondido Bl Escondido CA 92025</td>
<td>760-533-2132</td>
</tr>
<tr>
<td>Kirk Chapman</td>
<td>Poolscape Unlimited - Pool plastering, complete Pool &amp; Spa Renovations</td>
<td>10040 Vine Street Lakeside, CA 92040</td>
<td>619-561-0555 619-561-1633 FAX</td>
</tr>
<tr>
<td>David Courey</td>
<td>Pool Surfacing 2000 – Exclusive 5 Stage Fiberglass Laminating process, Fleck stone</td>
<td>104 Richardson Ave El Cajon CA 92020</td>
<td>858-273-9398 858-273-2792 fax</td>
</tr>
<tr>
<td>Dan Crane</td>
<td>Sales Link – Rep. for Bio-Dex, Del Ozone, Emerson Motors, handrails/ladders, more</td>
<td>4870 N El Capitan Av #101C Fresno CA 93722</td>
<td>949-632-2390</td>
</tr>
<tr>
<td>Brandon Chase</td>
<td>SunChaser, Inc. Solar and Water Heating Specialist</td>
<td>15348 Lazy Creek Rd El Cajon CA 92021</td>
<td>619-390-5287</td>
</tr>
<tr>
<td>Jim Mahoney</td>
<td>SunTrek Solar - Thermal-Solar Pool &amp; Hot Water Heaters, Photovoltaic systems</td>
<td>120 N. Pacific #E6 San Marcos CA 92069</td>
<td>800-292-7648 760-275-5239 cell</td>
</tr>
<tr>
<td>Kevin Wallace</td>
<td>Underwater Unlimited – Rust spots, Rebar, Cracks, Drain replacement</td>
<td>281½ Hillcrest Dr. Encinitas CA 92024</td>
<td>800-247-8393 760-632-1822</td>
</tr>
<tr>
<td>Natan Bakcht</td>
<td>World Financial Group - Real Estate, Financial Planning, Retirement, Insurance</td>
<td>5927 Prestly Dr Suite #103 Carlsbad CA 92008</td>
<td>858-401-3540</td>
</tr>
</tbody>
</table>

Members: Please refer your customers to our fantastic Chapter Supporters! Please note numerous changes to Chapter Supporter information above!
General Meeting-Feb 21, 2007

King’s Inn – Mission Valley
Called to Order: 7:04 p.m.
62 members signed in and at least 12 guests were in attendance.

Greeters: Jon McArthur and Rodger Siordia

Pledge of Allegiance
Led by Jim Bradbury

Secretary’s Report - Paul Grimes
Minutes were approved. There were a couple of discrepancies noted in the Region 7 minutes. No correspondence received. Blue Cards were due tonight.

Treasurer’s Report – Jim Bauer
We’re in good shape financially and there’s money in the bank.

President’s Report - Mike Gregg
Mike announced that IPSSA has a new Water Chemistry test and two official books with the information for the test. The one hour timed test is open book and taken over the internet.

The Western Pool and Spa Show is March 1-3. We will donate $1000 to OnBalance for their research on plaster staining and cracking.

Mike advised that we need volunteers for upcoming committee and Board positions.

A Table Top questionnaire was printed in the Skimmer and there will be drawing for a $50 prize for those who complete it tonight.

V. P.’s Report – Mark Curran
We have two 2 HP energy efficient AO Smith square flange threaded shaft motor. Wholesale $157 +tax, sell at $140. Thanks to Jon McArthur and Pentair, we have 14 Pentair FNS60 DE filters plus B/W valves for sale at 80% of wholesale. Yes, it’s 14 filters!!!

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Pentair Seminar March 20-21-22 at the Doubletree. Training will be on hydraulics, equipment sizing, electrical theory, lighting safety, heater installation/repair and automation. The Chapter will fund 50% of the cost, which includes 6 meals.

Our Chapter bought 574 units of Pentair products. Pentair is rewarding us with 14 FNS60 DE filters with B/W valves. These will be for sale at 80% of wholesale.

Committee Reports

Continuing Education

Board Meeting Mar. 7, 2007

Antica Trattoria, La Mesa
Called to Order: 7:20 p.m.
Attending - Mike Gregg, Mark Curran, Jim Bauer, Paul Grimes, Jim Bradbury, Brian Davis and Bill Peck.

President’s Report
The Western Pool & Spa Show had many attendees from our Chapter. Paul Grimes presented (continued on Page 4)
OnBalance with a $1,000 Chapter donation. Bob Fowler presented OnBalance with a $5000 donation from the Region 7 Table Top Show. 11 attended the Chapter funded dinner on Friday evening at the Outback Steak House.

Secretary Report
Paul reported that 9 members did not submit Blue Cards. While the vast majority were filled out completely, two Blue Cards were not acceptable and returned to the members. Paul will show proper Blue Cards completion at the general meeting.

Water Safety
John Silcox contacted Javier Payan to have IPSSA Inc. fund 3,000 Water Watcher tags and brochures for our committee distribution. The next BORD meeting is in May and Mike Gregg will be pinch hitting for Javier.

Speakers: March General Meeting
Jim Mahoney of Suntrek and Kurt Chapman of Poolscape, who will make a presentation on the plasterers project in San Luis Obispo.

Upcoming October Election
The Board discussed how to get

(continued from Page 3)

(continued on Page 5)
members interested in serving on committees and the Board. Since we have fantastic committee chairs who have served for several years, the Board will be looking to ask members to assist on committees. While some Board members may return for another term, some positions will be open and some responsibilities may be revised. Product Testing will likely be merged in some way with Continuing Education.

**2008-2009 Directory**
The Board began discussions on the 2008-2009 Photo Directory. We will be pursuing advertising from out Chapter Supporters and Suppliers to fully fund the upcoming directory. Jim Bradbury will head the committee.

**Prospective Members**
Ken Dirkse was interviewed at the Board meeting and ready for a vote in March.

**Old/New Business –None**
Meeting adjourned about 9:20 p.m.

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**Region 7 News - Director’s Report**

**DIRECTOR’S CORNER**

I want to take the time to wish everybody a prosperous new year.

During the past year, it has been a pleasure serving the IPSSA B.O.R.D, primarily because as a board we have made some pretty significant accomplishments. The following is a brief list:

- IPSSA remains involved with the NPC research.
- IPSSA is training one member from each region to become a CPO Certified instructor in order to make the CPO course available to IPSSA members at a reduced rate.
- IPSSA has gained more national exposure and credibility within our industry.
- IPSSA has completed two Technical Manuals authored by

Dr. Robert Lowry.

- IPSSA has partnered with Hayward Pool Products and FIPSIE (Foundation for Pool & Spa Industry Education) to raise the level of professionalism in the pool industry.
- IPSSA has expanded into Florida and is continuing to grow.
- The IPSSAN is now, for the first time, showing a profit.
- IPSSA has gained more attention as a leader in swimming pool safety.

These are just a few things that have been accomplished in the past couple of years. We on the B.O.R.D. are continuing to expand on these efforts.

**Javier Payan**

**Full Region 7 Review at ipssasandiego.com/members**

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**Monthly drawing**

50 pound bucket of 3 inch Jumbo Tabs
Bring your Skimmer
** to the March 2007 General Meeting**

Must place **your** coupon in the drawing.

Must be present to win!

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**SCP San Diego**

5648 Copley Dr
858-467-9495

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**San Diego Superior Pool Products**

4737 Old Cliffs Rd.
619-283-2066

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www.sandiegoipssa.com/members for Skimmers, forms, etc.
Refer our members & Chapter Supporters – PoolServicePros.com
March 21 is last General Meeting of the Quarter – don’t get fined.

Please tear/cut bottom of this page and bring to greeter table at the General Meeting. Do not separate below coupons
Name: ____________________________ Spouse: _______________ H. Phone: (_________) __________________
H. Address: _______________________________ City: _____________________ Zip: _______________
Company Name: __________________________________ E-Mail: _____________________________
B. Address: _______________________________ City: _____________________ Zip: _______________
B. Phone: (_________) __________________ Pager: (_________) __________________ Cellular: (_________) _______________

CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)

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<th>NORTH CITY</th>
<th>METRO NORTH</th>
<th>METRO SOUTH</th>
<th>SOUTH BAY</th>
<th>EASTCOUNTY</th>
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<td>91910 - Chula Vista</td>
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<td>92109 - Pacific Beach</td>
<td>92103 - Hilerst/MsnHl</td>
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<td>92105 - City Heights</td>
<td>91914 - Eastlake</td>
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<td>92119 - San Carlos</td>
<td>92106 - Pt. Loma</td>
<td>91915 - Eastlake</td>
<td>91977 - Spring Valley</td>
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<td>92120 - Grantville</td>
<td>92107 - Ocean Bch/PL</td>
<td>91932 - Imperial Bch</td>
<td>91978 - Rancho SD</td>
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<td>92121 - Sorrento Valey</td>
<td>92122 - Univ. City</td>
<td>92110 - Midway/O.T.</td>
<td>91950 - National City</td>
<td>92019 - El Cajon</td>
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<td>92126 - Mira Mesa</td>
<td>92123 - Mission Village</td>
<td>92113 - Logan Heights</td>
<td>92118 - Coronado</td>
<td>92020 - El Cajon</td>
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<td>92127 - Rancho Berndo</td>
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<td>92139 – Paradise Hills</td>
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<td>92071 – Santee</td>
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I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED ________________________________ DATE________________

San Diego Chapter
Independent Pool & Spa Service Association
PO BOX 70192
San Diego CA 92167-1192
www.ipssasandiego.com/members

General meeting 3/21, 7p
Last of the Quarter
CPR Class 3/24
Blood Drive 3/24

Next General Meeting
March 21, 2007 – 7 p.m.
Kings Inn – Cardinal Room
1333 Hotel Circle South
Mission Valley, south of I-8
¾ mile west of SR 163