



Region 7 Review

A monthly publication for the members of IPSSA, Inc. – Region 7

November 2005

IPSSA, INC. REGION 7 Board Officers

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Director's Corner

B. K. Taylor Award - Congratulations to **Bill Peck** and **Mark Cercedes**, the two outstanding nominees for this award! **Bill Peck** of San Diego chapter was this year's winner.

Highlights of IPSSA, INC. – R7 Regular Board Meeting October 25, 2005

Chapter Reports:

Carlsbad **Doug Hausman** – 1) Water chem test – three passed and became chapter members. 2) Election – the new board remains about the same. 3) Membership – any member who brings a guest who joins the chapter gets a gift certificate for Black Angus.

East County **Don Wall** – 1) Election – After some arm twisting, a few members stepped up to take board positions.

Escondido **Loyal Johnson** – 1) Election – At the Oct. meeting, members volunteered for board positions. 2) Apprenticeship program is going strong. The chapter gets most of its new members from this program.

Metro **Ken Settles** – 1) Water chem test – one member passed. 2) Election – will take place at Thursday's meeting, with probably most of the present board retaining their positions. 3) Christmas party in place of December's meeting.

N. County Coastal **Jordan Nelson** – 1) Guest speaker for the last meeting canceled, so a Q & A and demo were held. 2) Election -- current officers will stay for an additional two years.

Rancho Del Mar No report.

San Diego **Bill Peck** – 1) Membership – one new member, three in process. 2) Election – **Mike Gregg** was elected chapter president at the October meeting. 3) Chapter directory -- at the October meeting all members were photographed for the directory. 4) CPR class is scheduled for November.

Director's Announcements:

A. Water Safety – R7 approved \$500 for additional water safety brochures.

B. PIE – **Javier** attended the Pool Industry Expo that was held Sept. 29 through Oct. 1 in Monterey, Calif. IPSSA had a booth there that created some interest.

C. Insurance claim – **Bill Peck** said an IPSSA member recently submitted two claims involving New Pool Construction, one of which was for \$10,000. He requested clarification of what that claim was for; **Javier** said he would ask **Ray Arousty** for a summary of expenses. Members suggested IPSSA needs to establish guidelines of what is a construction and what is repair, as well as police chapter members to ensure they have construction insurance if construction is over a certain percentage of their business. Others suggested pool construction should not be covered, **Ray** needs to give clear guidelines, and **Ray** needs to stand up and deny the claim.

Bill said that our policy does not specifically exclude new pool construction and suggested that perhaps these claims are sometimes paid rather than spend the money to investigate the claims. He requested

clarification of standards of coverage and requested that **Javier** bring the following to the next B.O.R.D. meeting: 1) Require a minimum one year experience for IPSSA membership. 2) IPSSA members involved in pool/spa building must have a certificate of insurance for pool building on file at IPSSA Inc. or Arrow Insurance and the member's chapter. 3) Members involved in pool building who do not file a certificate of insurance within a certain time will be expelled. 4) IPSSA consider a requirement that members not engage in pool/spa construction. 5) Consider excluding the major components of pool building also, including digging, steel, gunite, plaster, etc.

Javier asked **Bill** and **Don Wall** to draft a list of their concerns for the upcoming B.O.R.D. meeting.

Calendar of Events

- **International Pool and Spa Expo**, Tues. – Thurs., Nov. 1 - 3, Orange County Convention Center, Orlando, FL. Visit www.poolandspaexpo.com.
- **BORD Mtg.**, Sat., Nov. 12, Embassy Suites at 24th Street Phoenix, AZ. Contact IPSSA executive office, 888-360-9505, or ipssamail@aol.com.
- **Aqua Show**, Wed. - Fri., Nov. 16 - 18, Mandalay Bay Convention Center, Las Vegas, NV. www.aquashow.com.
- **R7 Board Meeting**, Tues., Jan. 17, 2006, 7:00 p.m., Filippi's Pizza Grotto (858-748-1800), 13000 Oak Knoll Dr., Poway, off Hwy 15 and Poway Rd.
- **TableTop**, Sat., Jan. 21, Four Point Sheraton, San Diego, CA. Contact Jon McArthur, 619-464-6400.

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D. Roberta Rohwedder retiring from IPSSA Inc.'s financial office at the end of the year after 18 years of service. IPSSA Board has formed a committee to find a replacement, has sent out 20 solicitations, and received five responses.

E. Returning phone calls – **Javier** stated that there have been several situations where communication should have been better. Just return phone calls – it shows courtesy and professionalism.

F. Donation to Kiwanis for Hurricane Katrina relief – **Nancy Gillespie** explained that the 18 Kiwanis clubs in North San Diego have adopted the small community of Wiggins in Stone County, Mississippi and recently sent two truckloads of supplies to Wiggins, with another truck going in a few weeks. All donated funds go directly to the cause, with none going to administrative costs. Members said they like to concentrate their donations to causes in the pool industry, but individuals may donate on their own. **Javier** pointed out that charity is not only a good gesture, but good public relations.

G. Sick route policy – Attorney for IPSSA Inc. is reviewing chapter sick leave policies and strongly advises a standardized policy because of liability issues. Members wondered, however, how it would be possible to standardize with, for example, Texas chapters covering a lot more terrain than San Diego chapters, or chapters who seldom have members down versus others with members down on a regular basis.

H. B.O.R.D. projects – 1) CPO training -- education program partnering with NSPF and APSP in which IPSSA would pay the tuition of \$395 for one member from each region to take the CPO training class and offer it to IPSSA members at a reduced cost, some of which would go to that member and some to NSPF. R7 Board was not in favor, suggesting that Tech I and II training are sufficient for most members and

that those who want CPO training will get it on their own and not expect a subsidy. 2) Sample agreements – working on making sample service agreements available for download at the IPSSA Inc. Web site, with **Ray Arousty** reviewing first. R7 Board was in favor.

I. IPSSA expansion – goal is to have 5,000 members by 2008. **Loyal** said he has had inquiries about expanding into Poway, Ramona, and Southbay. **Don** suggested getting the other 50% of pool service technicians in this area into IPSSA before expanding to Florida.

J. R7's 16th annual TableTop Jan. 21, 2006 in San Diego.

Unfinished Business:

A. IPSSA bulletin board – **Javier** obtained the IPSSA artwork that was in magazines, had it laminated, and distributed to R7 Board members for posting in local supply houses. **Loyal** suggested having a TableTop at each supply house.

B. Juhli Selbi, sales rep for SEP, spearheaded the R7 annual picnic last year and again this year, organized the picnic committee, and was responsible for generating record-breaking donations for the picnic. **Javier** distributed copies of the letter he sent to Juhli's supervisor conveying his gratitude.

C. Picnic – **Loyal** is preparing a report about the R7 picnic finances, where the money came from, and where it went.

D. Arrow web site – **Bill** suggested it is two years out of date.

E. Yellow card changes – B.O.R.D. member **Terry Snow** looked into it, but there has not yet been any dialogue.

F. IPSSA Inc. minutes – some members did not think it was a good idea to exclude the minutes from the monthly IPSSAN.

New Business:

A. B. K. Taylor Award – In 1975 IPSSA R7 initiated the Pool Techni-

cian of the Year Award. This honor has been awarded every year since to the R7 member who best meets the criteria. The two nominees for this annual award were:

William "BILL" Peck, San Diego chapter. **Bill** was introduced as being recognized as one of the more knowledgeable members in his chapter. County personnel, home inspectors, and real estate agents hold **Bill** in high esteem for the manner in which he handles large commercial properties and small residential accounts. He constantly improves his skills by attending the trade shows and manufacturer product courses. He contributes willingly to IPSSA by doing sick route coverage, getting involved in chapter committees, holding a position on the R7 board, and speaking out on products or procedures. He assists others in the industry do things the right way and is accommodating and willing to help anyone who approaches him. His community activities include volunteer work in Mexico through his church.

Mark Cercedes, Metro chapter. **Mark** joined IPSSA Metro chapter in 2000 and is currently VP. He regularly assists IPSSA members in the field or over the phone. He has sponsored two new IPSSA members in the last year. He donates his time, knowledge, and wide range of technical skills to help whenever needed and has grown into a true expert in the pool industry. He is well liked and willing to go out of his way for IPSSA. **Mark** is active in the community and is assisting his daughter in raising contributions for hurricane relief efforts.

The winner of the B. K. Taylor award is **Bill Peck**. At the Jan. 21 TableTop he will be awarded a \$500 travel gift certificate, which may be used to attend the Installation Banquet.

B. R7 Director – By unanimous consent, the R7 Board approved **Javier Payan** to another two-year term as R7 Regional Director.